

The Community Foundation of Herkimer & Oneida Counties, Inc.
Total Fund Assets
Investment Performance and Asset Allocation Summary - Period Ending March 31, 2020
Net of Fees

Name	Assets Market Value	% of Total Fund	Target	Annualized									
				Periods Ending - March 31, 2020									
				1 mon %	3 mon %	CYTD %	1 yr %	3 yr %	5 yr %	7 yr %	10 yr %	ITD %	
Total Managed Assets[^]	120,422,115	100.0	100.0	-12.5	-18.9	-18.9	-11.3	-0.2	1.7	3.5	5.4	7.3	
Total Managed Assets + Segregated Annuity Reserve Fund	121,131,613			-12.4	-18.9	-18.9	-11.2	-0.2	1.7	3.5	5.4	7.4	
<i>Target Allocation¹</i>				-10.7	-16.4	-16.4	-7.9	1.6	2.8	4.1	5.4	6.8	
<i>60% MSCI ACW/40% Barclays Capital Aggregate</i>				-8.3	-12.0	-12.0	-3.1	3.1	3.3	4.5	5.4	6.2	
<i>Mstar Moderate Allocation Fund</i>				-10.2	-14.7	-14.7	-6.9	1.3	2.2	4.1	5.3	6.1	
<i>CPI +5.0%</i>				0.0	1.1	1.1	6.6	7.2	7.1	6.7	6.9	7.4	
Large/Mid Cap Equity	32,680,111	27.1	27.0	-15.1	-22.4	-22.4	-11.1	3.0	4.1	7.5	9.4	8.9	
<i>S&P 500</i>				-12.4	-19.6	-19.6	-7.0	5.1	6.7	9.6	10.5	8.0	
Eagle Capital Management (1/31/04)	10,101,836	8.4		-17.7	-24.1	-24.1	-11.7	3.0	5.2	8.6	10.6	8.3	
Vanguard Inst Index Fund (11/30/18)	4,780,456	4.0		-12.3	-19.6	-19.6	-7.0	NA	NA	NA	NA	-2.9	
Vanguard Lg Cap Index ETF (10/31/08)	559,501	0.5		-12.6	-19.5	-19.5	-7.0	5.1	6.5	9.5	10.5	11.4	
American Funds Fundamental Investors (03/31/00)	841,069	0.7		-14.1	-20.9	-20.9	-9.9	2.9	5.8	8.6	9.3	6.3	
Focused Investors (1/31/11)	10,154,603	8.4		-13.9	-23.4	-23.4	-10.5	2.5	3.9	6.9	NA	8.6	
<i>Russell 1000 Value</i>				-17.1	-26.7	-26.7	-17.2	-2.2	1.9	5.6	7.7	NA	
American Funds Growth (03/31/00)	476,245	0.4		-11.2	-15.1	-15.1	-4.4	7.2	8.1	10.8	10.7	5.6	
<i>Russell 1000 Growth</i>				-9.8	-14.1	-14.1	0.9	11.3	10.4	12.9	13.0	4.0	
McClain Value Management (2/28/11)	2,455,497	2.0		-20.7	-30.5	-30.5	-30.4	-7.3	-6.3	-0.8	NA	-0.2	
<i>Russell Mid Cap Value</i>				-22.7	-31.7	-31.7	-24.1	-6.0	-0.8	4.1	7.2	5.8	
Artisan Mid Cap Fund Instl (4/30/11)	3,310,903	2.7		-10.4	-11.5	-11.5	0.6	9.7	6.9	10.0	NA	9.5	
<i>Russell Mid Cap</i>				-19.5	-27.1	-27.1	-18.3	-0.8	1.8	6.4	8.8	6.9	
<i>Russell Mid Cap Growth</i>				-14.9	-20.0	-20.0	-9.4	6.5	5.6	9.5	10.9	8.9	
Small Cap Equity	9,016,609	7.5	8.0	-19.8	-28.7	-28.7	-22.2	-3.5	1.5	5.3	8.0	9.9	
<i>Russell 2000</i>				-21.7	-30.6	-30.6	-24.0	-4.6	-0.2	4.2	6.9	7.5	
Champlain Small Cap (8/31/08)	5,193,682	4.3		-16.5	-24.4	-24.4	-17.6	0.0	4.8	7.4	9.9	7.8	
<i>Russell 2000</i>				-21.7	-30.6	-30.6	-24.0	-4.6	-0.2	4.2	6.9	5.4	
DFA Targeted Value Portfolio (8/31/00)	1,773,609	1.5		-27.2	-39.2	-39.2	-34.4	-12.3	-4.9	0.7	4.4	7.3	
<i>Russell 2000 Value</i>				-24.7	-35.7	-35.7	-29.6	-9.5	-2.4	1.8	4.8	6.5	
Vanguard Small Cap Index (1/31/12)	1,543,620	1.3		-21.8	-30.1	-30.1	-23.3	-3.3	0.4	5.0	NA	7.1	
<i>MSCI US Small Cap Index</i>				-22.3	-31.1	-31.1	-24.7	-4.8	-0.4	4.3	7.3	6.5	
American Funds Small Cap (3/31/00)	505,698	0.4		-17.4	-22.6	-22.6	-12.3	2.3	3.6	6.2	7.3	4.1	
<i>Russell 2000 Growth</i>				-19.1	-25.8	-25.8	-18.6	0.1	1.7	6.5	8.9	3.6	
International Equity	27,825,188	23.1	26.0	-16.1	-27.5	-27.5	-20.1	-5.2	-1.3	1.8	3.3	6.7	
<i>MSCI EAFE</i>				-13.3	-22.8	-22.8	-14.4	-1.8	-0.6	1.8	2.7	3.9	
Silchester International (1/31/98)	11,525,770	9.6		-13.0	-24.3	-24.3	-17.2	-3.9	-0.7	2.8	4.7	8.3	
<i>MSCI EAFE Value</i>				-17.7	-28.2	-28.2	-22.8	-6.6	-3.8	-0.6	0.6	3.4	
Wellington International Contrarian Value (9/30/15)	7,853,868	6.5		-21.0	-34.7	-34.7	-27.7	-9.5	NA	NA	NA	-1.3	
<i>MSCI EAFE Value</i>				-17.7	-28.2	-28.2	-22.8	-6.6	-3.8	-0.6	0.6	-1.6	
Vanguard Developed Markets Institutional (12/31/14)	8,445,550	7.0		-15.4	-24.0	-24.0	-15.8	-2.4	-0.6	NA	NA	0.5	
<i>MSCI EAFE</i>				-13.3	-22.8	-22.8	-14.4	-1.8	-0.6	1.8	2.7	0.3	
Emerging Markets	6,957,077	5.8	8.0	-20.9	-29.6	-29.6	-24.6	-6.0	-2.5	-2.9	1.0	2.2	
<i>MSCI Emerging Markets</i>				-15.4	-23.6	-23.6	-17.7	-1.6	-0.4	-0.4	0.7	1.7	
Highclere Emerging Mkts SMID (3/31/14)	2,491,216	2.1		-22.5	-32.9	-32.9	-29.0	-8.4	-3.2	NA	NA	-3.5	
<i>MSCI Emerging Markets</i>				-15.4	-23.6	-23.6	-17.7	-1.6	-0.4	NA	NA	-0.2	
<i>MSCI Emerging Markets Small Cap</i>				-23.1	-31.4	-31.4	-29.0	-9.6	-5.2	NA	NA	-4.2	
Vanguard FTSE Emerging Markets (6/30/14)	3,077,056	2.6		-17.1	-24.4	-24.4	-18.4	-2.8	-1.2	NA	NA	-1.7	
<i>MSCI Emerging Markets</i>				-15.4	-23.6	-23.6	-17.7	-1.6	-0.4	NA	NA	-1.3	
Sustainable Capital Africa Alpha Fund (12/31/19)	1,388,806	1.2		-25.7	-33.5	-33.5	NA	NA	NA	NA	NA	-33.5	
<i>S&P Pan Africa ex. South Africa</i>				-24.3	-32.0	-32.0	-30.8	-10.1	-9.7	-9.3	-5.7	-32.0	

The Community Foundation of Herkimer & Oneida Counties, Inc.
Total Fund Assets
Investment Performance and Asset Allocation Summary - Period Ending March 31, 2020
Net of Fees

Name	Assets Market Value	% of Total Fund Target		Annualized									
				Periods Ending - March 31, 2020									
				1 mon %	3 mon %	CYTD %	1 yr %	3 yr %	5 yr %	7 yr %	10 yr %	1TD %	
Total Hedge Funds	4,815,534	4.0	3.0	-16.0	-22.1	-22.1	-16.6	-4.5	-2.2	1.4	NA	1.8	3.7
<i>HFRI Fund of Funds</i>				-6.2	-7.3	-7.3	-3.9	0.5	0.3	1.8	1.9	2.3	
Direct Long/Short Hedged Equity	4,815,534	4.0		-16.0	-22.1	-22.1	-16.6	-4.5	-2.2	1.4	NA	1.8	3.7
<i>HFRI Equity Hedge Index</i>				-9.3	-12.9	-12.9	-8.0	0.1	1.3	2.7	3.0	3.3	
Lansdowne Developed Markets (12/31/12)	1,387,927	1.2		-13.2	-22.7	-22.7	-20.6	-8.1	-4.5	1.1	NA	1.9	
<i>HFRI Equity Hedge Index</i>				-9.3	-12.9	-12.9	-8.0	0.1	1.3	2.7	3.0	3.3	
Hengistbury Fund Limited Class B (9/30/17)	1,613,332	1.3		-26.5	-32.2	-32.2	-23.6	NA	NA	NA	NA	-8.2	
<i>HFRI Fund of Funds</i>				-6.2	-7.3	-7.3	-3.9	0.5	0.3	1.8	1.9	-0.6	
Fosse Capital Fund Ltd. (12/31/19)	1,814,275	1.5		-6.3	-9.5	-9.5	NA	NA	NA	NA	NA	-9.5	
<i>HFRI Equity Hedge Index</i>				-9.3	-12.9	-12.9	-8.0	0.1	1.3	2.7	3.0	-12.9	
Total Private Equity	1,033,019	0.9		0.0	0.0	0.0	9.3	11.9	11.1	11.5	NA	6.1	
<i>S&P 500</i>				-12.4	-19.6	-19.6	-7.0	5.1	6.7	9.6	10.5	11.5	

	Commitment	Remaining Commitment	YTD - Capital Calls	YTD - Distributions	IRR	IRR as of
TIFF Private Equity 2010 (7/31/10)*	\$750,000	\$112,500	\$0	\$75,038	11.7%	9/30/2019
TIFF Private Equity 2011 (8/31/11)*	\$1,000,000	\$120,000	\$10,000	\$20,091	10.7%	9/30/2019

Fixed Income	20,039,293	16.6	12.0	-0.9	2.2	2.2	7.2	4.0	3.0	2.6	3.9	5.2
<i>Barclays Capital Aggregate</i>				-0.6	3.1	3.1	8.9	4.8	3.4	3.2	3.9	5.1
Income Research & Management (3/31/11)	12,719,075	10.6		-1.5	2.3	2.3	8.3	4.6	3.2	3.2	NA	4.0
<i>Barclays Capital Aggregate</i>				-0.6	3.1	3.1	8.9	4.8	3.4	3.2	3.9	3.7
Vanguard Short Term Bond Index (6/30/12)	5,973,070	5.0		0.3	2.2	2.2	5.5	3.1	2.2	1.9	NA	1.9
<i>Barclays 1-3 Yr Govt</i>				1.3	2.7	2.7	5.4	2.7	1.8	1.6	1.5	1.5
Vanguard Short-Term Bond Index Adm (5/31/14)	347,149	0.3		0.3	2.2	2.2	5.5	3.0	2.2	NA	NA	2.1
<i>Barclays 1-3 Yr Govt</i>				1.3	2.7	2.7	5.4	2.7	1.8	1.6	1.5	2.1
Investment in Holding Corporation (6/30/14)	1,000,000	0.8		0.2	0.7	0.7	2.8	2.9	3.1	NA	NA	2.7
<i>Barclays Govt./Corp. Bond Index</i>				-0.9	3.6	3.6	10.1	5.2	3.6	3.4	4.1	3.3
Global Bond	6,755,647	5.6	5.0									
Colchester Global Bond (10/31/09)	6,755,647	5.6		-3.8	-3.9	-3.9	1.3	2.2	1.8	0.8	2.5	2.3
<i>Citigroup World Gov Bond</i>				-0.6	2.0	2.0	6.2	4.3	3.0	1.5	2.2	1.8
Treasury Inflation Protected Sec.	7,276,932	6.0	5.0									
Vanguard Inflation Protected Sec. (10/31/09)	7,276,932	6.0		-1.2	1.9	1.9	6.8	3.3	2.6	1.3	3.4	3.3
<i>Barclays US TIPS</i>				-1.8	1.7	1.7	6.8	3.5	2.7	1.4	3.5	3.4
High Yield	3,631,743	3.0	3.0	-11.9	-13.2	-13.2	-8.3	-0.7	1.3	2.7	5.2	5.8
Oaktree Expanded High Yield (10/31/14)	2,003,944	1.7		-10.6	-12.3	-12.3	-7.9	-0.7	1.3	NA	NA	1.3
<i>Merrill Lynch High Yield</i>				-11.7	-13.1	-13.1	-7.4	0.6	2.7	3.2	5.5	2.5
OHA Diversified Credit Strategies Offshore (10/31/14)	1,627,799	1.4		-13.6	-14.2	-14.2	-8.9	-0.7	1.5	NA	NA	1.5
<i>50% CSFB Lev Loan/50% Barclays Corp HY</i>				-12.0	-12.9	-12.9	-8.2	0.0	2.0	2.7	4.5	2.0
Program Related Investments	390,963	0.3	3.0									
Mortgage Loan 1	370,963	0.3		0.0	-0.1	-0.1	1.8	NA	NA	NA	NA	2.0
Bridge Loans	20,000	0.0		0.0	0.0	0.0	0.0	NA	NA	NA	NA	0.0
Segregated Annuity Reserve Fund	709,497			-7.6	-10.7	-10.7	-2.6	2.8	3.2	4.3	NA	4.7
Vanguard Total Stock Mkt Index (9/30/12)	217,165			-13.8	-20.9	-20.9	-9.2	4.0	5.7	8.9	NA	9.8
<i>S&P 500</i>				-12.4	-19.6	-19.6	-7.0	5.1	6.7	9.6	10.5	10.6
Vanguard International Stock Index (9/30/12)	116,303			-16.1	-24.3	-24.3	-16.6	-2.5	-0.7	1.1	NA	2.3
<i>MSCI EAFE</i>				-13.3	-22.8	-22.8	-14.4	-1.8	-0.6	1.8	2.7	3.5
Vanguard Total Bond Mkt Index (9/30/12)	190,865			-0.6	3.3	3.3	9.1	4.8	3.3	3.2	NA	2.9
<i>Barclays Capital Aggregate</i>				-0.6	3.1	3.1	8.9	4.8	3.4	3.2	3.9	3.0
Vanguard Short-Term Bond Index (9/30/12)	111,569			0.3	2.2	2.2	5.5	3.0	2.2	1.9	NA	1.8
<i>Barclays 1-3 Yr Govt</i>				1.3	2.7	2.7	5.4	2.7	1.8	1.6	1.5	1.5
Vanguard Inflation Protected Securities (9/30/12)	73,596			-1.3	1.8	1.8	6.7	3.3	2.6	1.3	NA	1.2
<i>Barclays US TIPS</i>				-1.8	1.7	1.7	6.8	3.5	2.7	1.4	3.5	1.4

The Community Foundation of Herkimer & Oneida Counties, Inc.
Total Fund Assets
Investment Performance and Asset Allocation Summary - Period Ending March 31, 2020
Net of Fees

Name	Assets Market Value	% of Total Fund Target	Annualized								ITD %	
			Periods Ending - March 31, 2020									
			1 mon %	3 mon %	CYTD %	1 yr %	3 yr %	5 yr %	7 yr %	10 yr %		
Outside Managed Assets ²	2,206,531											
American Funds	437,470											
Outside Managed Fund 1	98,971			-20.8	-20.8	-20.8	-19.3	-2.5	0.4	3.0	4.0	7.0
Outside Managed Fund 2	68,345			-14.8	-14.8	-14.8	-9.0	0.5	1.7	3.3	3.7	6.8
Outside Managed Fund 3	270,155			-15.4	-15.4	-15.4	-6.0	3.3	4.1	5.9	6.3	9.0
Northwestern Mutual	1,769,061											
Outside Managed Fund 4	1,769,061			-6.4	-8.2	-8.2	NA	NA	NA	NA	NA	-7.6
Cash Composite ³	2,442,467			0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.5	0.8
<i>U.S. Treasury Bills</i>				<i>0.3</i>	<i>0.6</i>	<i>0.6</i>	<i>2.4</i>	<i>1.9</i>	<i>1.2</i>	<i>0.9</i>	<i>0.7</i>	<i>2.3</i>
Grand Total of All Assets	125,780,610											

1. Target Allocation consists of 27% S&P 500, 12% Barclays Cap Aggregate, 26% MSCI EAFE, 5% Barclays US TIPS, 3% Merrill High Yield, 8% Russell 2000, 3% T-Bills+ 5, 3% Bloomberg Commodity Index, 8% MSCI Emerging Markets and 5% Citigroup World Bond Index.

^ Segregated Annuity Reserve Fund, Northwestern Mutual, Cash Composite, and American Funds are not included in Total Managed Assets.

2. Outside Managed Assets includes American Funds and Northwestern.

3. Cash Composite includes Checking Accounts, Money Market and Other Cash.

* Preliminary market value.