

The Community Foundation of Herkimer & Oneida Counties, Inc.

Total Fund Assets

Investment Performance and Asset Allocation Summary - Period Ending November 30, 2020

Net of Fees

Name	Assets Market Value	% of Total Fund	Target	Annualized Periods Ending - November 30, 2020										ITD %
				1 mon %	3 mon %	CYTD %	1 yr %	3 yr %	5 yr %	7 yr %	10 yr %	15 yr %		
Total Managed Assets^	149,271,435	100.0	100.0	10.2	6.5	5.2	7.9	5.3	7.7	6.0	7.6	6.8	8.2	
Total Managed Assets + Segregated Annuity Reserve	152,590,229			10.1	6.4	5.1	7.8	5.3	7.7	6.0	7.6	6.8	8.2	
Target Allocation ¹				9.7	5.7	8.8	11.8	7.2	8.9	6.9	7.8	6.4	7.4	
60% MSCI ACW/40% Barclays Capital Aggregate				7.8	3.9	10.4	12.7	8.0	8.5	6.9	7.4	6.4	7.0	
Mstar Moderate Allocation Fund				8.1	4.4	7.9	10.1	6.8	7.6	6.4	7.4	5.8	6.9	
CPI +5.0%				0.6	1.7	5.6	6.3	7.0	7.1	6.8	6.9	7.0	7.4	
Large/Mid Cap Equity	41,695,080	27.9	27.0	13.7	8.6	13.1	15.8	11.5	12.4	10.8	12.9	9.8	10.3	
S&P 500				10.9	3.9	14.0	17.5	13.2	14.0	12.7	14.2	9.6	9.3	
Eagle Capital Management (1/31/04)	10,254,558	6.9		17.0	8.2	9.5	12.3	11.3	12.6	11.6	13.9	10.4	10.3	
Vanguard Inst Index Fund (11/30/18)	6,778,428	4.5		10.9	3.9	14.0	17.4	NA	NA	NA	NA	NA	16.8	
Vanguard Lg Cap Index ETF (10/31/08)	807,456	0.5		11.1	4.3	16.2	19.6	13.8	14.3	12.9	14.3	NA	14.1	
American Funds Fundamental Investors (03/31/00)	1,167,897	0.8		11.6	5.4	9.8	13.5	10.1	12.2	11.2	12.7	9.5	7.8	
Focused Investors (1/31/11)	10,672,839	7.1		13.7	8.1	6.6	9.9	8.7	11.6	10.1	NA	NA	11.6	
FPR Partners, LP (10/31/20)	2,858,756	1.9		14.4	NA	NA	NA	NA	NA	NA	NA	NA	14.4	
Russell 1000 Value				13.5	9.2	-1.0	1.7	5.3	8.4	8.0	10.9	7.1	NA	
American Funds Growth (03/31/00)	729,453	0.5		12.3	5.2	30.0	34.0	17.9	16.9	14.8	15.3	10.6	7.6	
Russell 1000 Growth				10.2	1.5	32.4	36.4	21.5	19.6	17.3	17.3	12.2	6.1	
McClain Value Management (2/28/11)	2,109	0.0												
Artisan Mid Cap Fund Instl (4/30/11)	5,618,753	3.8		11.8	11.8	50.2	52.1	26.0	18.5	15.2	NA	NA	15.0	
Russell Mid Cap				13.8	12.3	11.9	14.4	10.3	11.8	10.7	12.7	9.5	11.2	
Russell Mid Cap Growth				13.4	12.0	29.4	30.9	18.8	17.0	14.5	15.2	11.3	13.9	
Confidential Manager A	2,804,831	1.9		12.2	NA	NA	NA	NA	NA	NA	NA	NA	12.2	
Russell 3000				12.2	5.7	15.7	19.0	13.2	13.9	12.5	14.0	9.7	-2.2	
Small Cap Equity	13,933,837	9.3	8.0	15.2	12.8	10.2	12.3	8.3	11.1	9.1	12.0	7.9	11.5	
Russell 2000				18.4	16.9	10.4	13.6	7.1	10.3	8.4	11.1	8.3	9.3	
Champlain Small Cap (8/31/08)	7,856,478	5.3		13.9	10.6	14.3	15.4	11.9	13.6	11.1	13.3	NA	11.1	
Russell 2000				18.4	16.9	10.4	13.6	7.1	10.3	8.4	11.1	8.3	9.1	
DFA Targeted Value Portfolio (8/31/00)	2,807,310	1.9		18.6	17.5	-3.7	-0.1	-0.5	5.0	4.4	8.7	6.6	9.5	
Russell 2000 Value				19.3	17.8	-3.0	0.3	0.8	6.8	5.4	8.7	6.3	8.4	
Vanguard Small Cap Index (1/31/12)	2,448,054	1.6		16.0	15.1	10.9	13.3	8.7	11.0	9.4	NA	NA	12.3	
MSCI US Small Cap Index				17.5	16.1	10.1	13.3	7.3	10.3	8.6	11.6	9.0	11.8	
American Funds Small Cap (3/31/00)	821,995	0.6		13.0	11.3	25.9	29.3	14.5	14.4	11.3	11.6	9.8	6.4	
Russell 2000 Growth				17.6	16.0	23.1	25.9	12.8	13.2	11.0	13.3	10.0	6.0	
International Equity	37,115,889	24.9	26.0	14.7	7.5	-4.9	-1.2	-1.0	5.0	3.6	5.9	5.7	7.6	
MSCI EAFE				15.5	8.0	3.0	6.4	3.3	6.2	3.9	5.9	4.5	4.9	
Silchester International (1/31/98)	14,432,468	9.7		14.8	7.1	-5.2	-1.8	-1.5	4.8	3.7	6.9	6.9	9.1	
MSCI EAFE Value				18.9	8.9	-6.8	-3.4	-2.2	2.9	0.9	3.8	2.7	4.5	
Wellington International Contrarian Value (9/30/15)	8,284,070	5.5		17.5	9.6	-11.2	-7.1	-4.1	3.9	NA	NA	NA	5.0	
MSCI EAFE Value				18.9	8.9	-6.8	-3.4	-2.2	2.9	0.9	3.8	2.7	3.7	
Vanguard Developed Markets Institutional (12/31/14)	11,761,334	7.9		14.8	8.3	4.2	7.9	3.4	6.7	NA	NA	NA	6.0	
MSCI EAFE				15.5	8.0	3.0	6.4	3.3	6.2	3.9	5.9	4.5	5.3	
Ichigo Japan Fund B (10/31/20)	2,638,018	1.8		5.5	NA	NA	NA	NA	NA	NA	NA	NA	5.5	
MSCI Japan				12.5	11.9	10.3	12.7	5.3	8.2	6.7	7.2	3.9	-1.6	
Emerging Markets	11,868,454	8.0	8.0	10.8	10.3	1.3	6.6	2.1	7.8	3.0	3.2	NA	5.4	
MSCI Emerging Markets				9.2	9.7	10.2	18.4	4.9	10.7	4.9	3.6	6.5	5.0	
Highclere Emerging Mkts SMID (3/31/14)	3,384,964	2.3		13.4	10.0	-8.9	-3.1	-1.3	5.9	NA	NA	NA	1.4	
MSCI Emerging Markets				9.2	9.7	10.2	18.4	4.9	10.7	NA	NA	NA	5.4	
MSCI Emerging Markets Small Cap				14.1	11.6	10.7	17.5	1.4	6.6	NA	NA	NA	3.4	
Vanguard FTSE Emerging Markets (6/30/14)	4,986,577	3.3		8.6	8.7	8.7	16.3	5.0	9.7	NA	NA	NA	4.3	
MSCI Emerging Markets				9.2	9.7	10.2	18.4	4.9	10.7	NA	NA	NA	4.6	
Sustainable Capital Africa Alpha Fund (12/31/19)	3,496,913	2.3		11.5	13.1	4.3	NA	NA	NA	NA	NA	NA	4.3	
S&P Pan Africa ex. South Africa				5.4	3.3	-5.2	-2.2	-5.2	0.4	-5.5	-3.2	NA	-5.2	

The Community Foundation of Herkimer & Oneida Counties, Inc.

Total Fund Assets

Investment Performance and Asset Allocation Summary - Period Ending November 30, 2020

Net of Fees

Name	Assets Market Value	% of Total Fund Target	Periods Ending - November 30, 2020									ITD %	
			1 mon %	3 mon %	CYTD %	1 yr %	3 yr %	5 yr %	7 yr %	10 yr %	15 yr %		
Outside Managed Assets ²	2,647,345												
American Funds	562,159												
Outside Managed Fund 1	127,858		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Outside Managed Fund 2	87,120		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Outside Managed Fund 3	347,182		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Northwestern Mutual	2,085,186												
Outside Managed Fund 4	2,085,186		8.4	4.7	12.6	13.2	NA	NA	NA	NA	NA	NA	11.3
Cash Composite ³	2,789,394		0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.4	0.6	0.8	
U.S. Treasury Bills			0.0	0.0	0.7	0.9	1.7	1.2	0.9	0.7	1.3	2.3	
USCCB Pool	11,490,172												
Short-term Pool	471,254												
Grand Total of All Assets	169,988,395												

1. Target Allocation consists of 27% S&P 500, 12% Barclays Cap Aggregate, 26% MSCI EAFE, 5% Barclays US TIPS, 3% Merrill High Yield, 8% Russell 2000, 3% T-Bills+ 5, 3% Bloomberg Commodity Index, 8% MSCI Emerging Markets and 5% Citigroup World Bond Index.

^ Segregated Annuity Reserve Fund, Northwestern Mutual, Cash Composite, and American Funds are not included in Total Managed Assets.

2. Outside Managed Assets includes American Funds and Northwestern.

3. Cash Composite includes Checking Accounts, Money Market and Other Cash.

* Preliminary market value.

Investment advisory services are offered through Crewcial Partners, LLC., a Securities and Exchange Commission Registered Investment Advisor. Values are calculated as of the date of the report. We believe the sources of our information, which may come from third-party service providers, to be reliable; however, the accuracy and completeness of the information is not guaranteed. Data reflected within this report may reflect data held at various Custodians and Managers, and may not be covered under SIPC. Certain other reported entities may be SIPC members that provide coverage for assets held there. You should contact your financial representative, or the other entity, or refer to the other entity's statement, regarding SIPC coverage. Assets reflected on this report are not held at the Firm on your behalf, but at the Custodian. Performance data quoted represents past performance and does not guarantee future results. The investment return and principal of an investment will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. The values represented in this report may not reflect the true original cost of your initial investment. Performance returns for time periods longer than 365 days have been annualized. The figures do not represent potential market conditions, but do reflect the deduction of advisory fees. The client's return will be reduced by the advisory fees and any other expenses it may incur in the management of the advisory account. The advisory fees for Crewcial Partners, LLC., are disclosed in the Form ADV Part 2A Disclosure Brochure.